# Cisco's BYOD Smart Solution

The Cisco BYOD Smart Solution provides a comprehensive approach to effectively designing, managing, and controlling access to your bring-your-own-device (BYOD) ready network.

Cisco's BYOD Smart Solution enhances the user experience by providing an end-to-end solution that accounts for any device accessing the network from anywhere, whether it's by VPN, wireless or wired connection.

The primary BYOD Smart Solution components include:
- Cisco access points and controllers for industry-leading mobility
- Cisco Identity Services Engine (ISE) for policy control
- Cisco Prime Infrastructure for Network Management and visibility
- The Intelligent Network for end-to-end optimization

Cisco's BYOD Solution provides:
- Simplified IT operations and visibility across both wired and wireless
- Provide "work-your-way" experiences to employees

Cisco invests in validating that the BYOD solution architecture components integrate together seamlessly and provides Validated Design guidance and best practices to minimize deployment challenges. In addition, the BYOD Smart Solution is validated with other Cisco solution architectures, including Unified Communications and VDI/VXI. Cisco has Validated Designs supporting every area of the BYOD Smart Solution, including Enterprise and Commercial designs.

## FAST LANE'S INNOVATION IN BYOD TRAINING

Fast Lane has training and curriculum development expertise that touches every aspect of BYOD:

- **BYOD Partner Training:**  Fast Lane has been delivering unique BYOD Smart Solution Sales training, helping partners better understand customers' goals and providing solutions that meet long term business objectives.

- **Cisco Prime Infrastructure:**  Fast Lane is developing training on managing Unified Access networks using Cisco Prime Infrastructure 2.0, simplifying management of wired, wireless and converged access devices.

- **Cisco Identity Services Engine:**  Fast Lane has lead significant ISE development, being first-to-market with training on ISE 1.1.1 and ISE 1.2. Fast Lane was selected by Cisco to roll out ISE training to over 500 Partner SEs.

- **Cisco Unified Wireless:**  Fast Lane has developed and delivered training on all aspects of Cisco Unified Wireless, with expertise in Site Survey, WLAN Optimization, Secure Wireless and more.

- **Unified Access:**  Fast Lane is currently developing a Unified Access Champions Boot Camp with deep dive training on architecting, implementing and troubleshooting a comprehensive Unified Access solution.

Fast Lane received the "Cisco Learning Partner Channel Award of Excellence in Relevance" at the Americas Learning Partner Summit on May 3, 2012 in San Jose, California, for its outstanding support of Cisco's key learning initiatives and our ability to successfully deliver top quality training and consistent results

Cisco's BYOD Smart Solutions provides a **"one network, one policy, and one management"** strategy for network access.

## One Network:  *Putting Wireless on the same level as Wired*

Unified Wireless Networking Essentials:  5 Days  $3,295  🍃
A strong wireless foundation for network administrators

Cisco Unified Wireless Networking (CUWN):  5 Days  $3,295  🍃
Get hands-on training on the latest APs and controllers (v7.2)

Unified Wireless Mobility Services (IUWMS):  5 Days  $3,295  🍃
Include Cisco-only "context-aware mobility services" and MSE

Implementing Unified Wireless Voice Networks (IUWVN):  5 Days  $3095  👨‍🏫
Fine-tune your wireless network for media-rich applications

Implementing Advanced Unified Wireless Security (IAUWS):  5 Days  $3,295  🍃
Learn to audit your BYOD environment before the Hackers do!

Conducting Unified Wireless Site Survey (CUWSS):  5 Days  $3,295  👨‍🏫
Perform Wireless Site Surveys like a pro, and maximize your coverage.

## One Policy:  *Securing the BYOD environment*

Implementing the Cisco Identity Services Engine (SISE):  5 Days  $3,395  👨‍🏫
Intensive hands-on experience in deploying and managing Cisco ISE 1.1MR

Intro to 802.1X Operations for Security Pro (802.1X):  3 Days  $2,495  🍃
Learn about the architecture and features of an 802.1X identity-based network design

Implementing Cisco Secure Access Control System (ACS):  3 Days  $2,495  🍃
Learn about the architecture and features of an 802.1X identity-based network design

Deploying Cisco ASA Firewall Features (FIREWALL):  5 Days  $3,495  🍃
Get hands on exposure to securing the perimeter using Cisco's ASA

Deploying Cisco ASA VPN Solutions (Version 2.0) (VPN):  5 Days  $3,495  🍃
Create a Secure Remote Access and VPN Tunnel Solution using Cisco ASA

Securing Web with Cisco Web Security Appliance (PASWSA):  2 Days  $1,550  🖥️
Focused training on Cisco WSA for Partner Field Engineers

Implementing Cisco AnyConnect Secure Mobility Solution (SIASM):  2 Days  $1,995  🖥️
Hands-on training based on ASA version 8.4 and AnyConnect version 3.0

## One Management:  *Managing the BYOD Network*

Cisco Prime Infrastructure:
Ask us about emerging training on versions 1.2, 1.3 and 2.0

Cisco EnergyWise Workshop (EWF): 1 Day  $795  👨‍🏫 🍃 🖥️
Configuring Cisco EnergyWise technology and EnergyWise Orchestrator

## BYOD Partner Enablement Training:

BYOD Smart Solution Sales for Account Managers (SBYOD):  1 Day  $695  🍃
Immersion into the BYOD Solution for Account Managers

Borderless Network Architecture Baseline Workshop (BNABW):  1 Day  $695  🍃
Comprehensive Borderless Network Training for Account Managers

Cisco ISE Solutions for Account Managers (ISEAM):  1/2 Day  $395  🍃
Focus on selling Cisco Identity Services Engine

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### Delivery Methods

👨‍🏫 **ILT – Instructor-Led Classroom Training**
ILT sessions are conducted in a physical classroom environment.

🖥️ **ILO – Instructor-Led Online Training**
ILO sessions are conducted via WebEx in a VoIP environment.

🍃 **FLEX Classroom™ – Combined ILT & ILO**
FLEX Classroom sessions are delivered via ILT and ILO giving you the ultimate flexibility.

### About Fast Lane

Fast Lane is a global provider of advanced and emerging technologies training with the ability to support our customers with delivery in 45 countries across all continents. Fast Lane has partnered with leading technology vendors such as Cisco, NetApp and VMware to offer you comprehensive authorized training programs. Fast Lane has developed unique training programs and courses that focus on today's multivendor virtualized environments that support your current technology challenges.

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